



## PAE Webinar: Buyer & Supplier interaction

**Best practices and solutions  
to escape the cost trap in times of crisis**

in cooperation with



with expertise of

**AlixPartners**



**Wednesday, November 23<sup>rd</sup> 2022**

**3-5 pm**

Online simultaneous translation - French/German





## AGENDA

TIME	TOPIC	SPEAKER
15:00 - 15:10	Welcome and Reception	Vincent Carel (Project Leader PAE at CCI Grand Est), Pascal Strobel (Head of Network automotive.saarland), Georg Pohl (Project Manager PAE Saarland)
15:10 - 15:30	Global situation of the automotive industry and assessment of current and future crises	Alexandre Marian (Managing Director & France Co-Lead of Automotive & Industrials Practice at Alix Partners)
15:30 - 15:50	Best practices & Solutions from purchasing perspective	Andreas Gehring (Chairman of the Board BME Region Saar)
15:50 - 17:00	Discussion of your specific problems / Questions & Answers	All participants
17:00	End of Event	

*Moderation: Vincent Carel & Georg Pohl, European Automotive Cluster (PAE)*

## REGISTRATION

To participate in this webinar, please register under the following link:

[registration](#)

After validation of your registration, you will receive a link to participate in the webinar.





## ABOUT AlixPartners & BME

### Global situation of the automotive industry and assessment of current and future crises

# AlixPartners

**AlixPartners** is an international consulting company. AlixPartners' consultants specialize in improving performance and creating value at every stage of the business. AlixPartners intervenes in situations that have a major impact for their clients and delivers sustainable and remarkable results.

AlixPartners' expertise covers a broad range of businesses and industries - whether they are financially strong or struggling. Since 1981, AlixPartners has taken a unique approach, working with small teams of experts to help boards and managers, law firms, investment banks and investors navigate complex corporate crises.

More information about AlixPartners: <https://www.alixpartners.com>

### Best practices & solutions from purchasing perspective



Founded in 1954, the German Association of Materials Management, Purchasing and Logistics (**Bundesverband Materialwirtschaft, Einkauf und Logistik e.V. - BME**) is a leading trade association and network partner for purchasing, supply chain and logistics managers in Germany and Europe. It has 9,750 members - from individual companies to medium-sized enterprises to corporate groups - from all sectors. The volume of goods and services procured by the association's members amounts to around 1.25 billion euros annually. This corresponds to just under one third of Germany's gross domestic product.

The association's objectives are the transfer of know-how through the exchange of experience, the training and further education of qualified specialists and managers, and the promotion of innovations, new processes and techniques at the interface between theory and practice.

More information about the BME: <https://www.bme.de/verband/>

